# Cipher Mining

# Presentation for Business Update

MAY 9, 2023

#### **Forward-Looking Statements**

This communication contains certain forward-looking statements within the meaning of the federal securities laws of the United States. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with these safe harbor provisions. Any statements made in this communication that are not statements of historical fact, including statements about our beliefs and expectations regarding our future results of operations and financial position, business strategy, timing and likelihood of success, potential expansion of bitcoin mining data centers, and management plans and objectives, are forward-looking statements and should be evaluated as such. Forward-looking statements include information concerning possible or assumed future results of operations, including descriptions of our business plan and strategies. These forward-looking statements generally are identified by the words "may," "will," "should," "expects," "plans," "anticipates," "could," "seeks," "intends," "targets," "projects," "contemplates," "believes," "estimates," "forecasts," "predicts," "potential" or "continue" and similar expressions (including the negative versions of such words or expressions).

These forward-looking statements are based upon estimates and assumptions that, while considered reasonable by Cipher and our management, are inherently uncertain. Such forward-looking statements are subject to risks, uncertainties, and other factors that could cause actual results to differ materially from those expressed or implied by such forward looking statements. New risks and uncertainties may emerge from time to time, and it is not possible to predict all risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this communication, including but not limited to: volatility in the price of Cipher's securities due to a variety of factors, including changes in the competitive and regulated industry in which Cipher operates, variations in performance across competitors, changes in laws and regulations affecting Cipher's business, and the ability to implement business plans, forecasts, and other expectations and to identify and realize additional opportunities. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties described in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2022, and in Cipher's subsequent filings with the Securities and Exchange Commission. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. Forward-looking statements speak only as of the date they are made. Readers are cautioned not to put undue reliance on forward-looking statements, and Cipher as a result of new information, future events, or otherwise.

#### **Non-GAAP Financial Measures**

We use non-GAAP financial measures to assess and analyze our operational results and trends and to make financial and operational decisions. We believe these non-GAAP financial measures are useful to investors because they provide greater transparency regarding our operating performance. The non-GAAP financial measures included in this presentation should not be considered alternatives to measurements required by GAAP, and should not be considered measures of liquidity. These non-GAAP financial measures are unlikely to be comparable with non-GAAP information provided by other companies. Reconciliation of non-GAAP financial measures and GAAP financial measures are included in the tables accompanying this presentation. Reported results are presented in accordance with GAAP, whereas adjusted results are GAAP results adjusted to exclude the impact of (i) depreciation of fixed assets, (ii) change in fair value of warrant liability, (iii) non-cash change in fair value of our derivative asset and (iv) stock compensation expense.

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#### **Prudent Growth through the Cycle**

#### BUILT TO SUCCEED

~**2.7c** 

Anticipated Weighted Average **Power Price** (c/kWh)<sup>(1)</sup>

# ~96%

of Portfolio Energized Through **Fixed Price Power** 

#### DEPLOYMENT UPDATES

- Deployed fleet of over 59,000 miners
- Purchased an additional 11,000 miners to complete the Odessa buildout in Q3
- Evaluating potential expansion plans at Bear and Chief data centers as well as other new opportunities



### Key Indicators as of April 30, 2023





## **Cipher Mining's Business Model**



#### **Bitcoin Mining Dynamics**

Data center revenue includes a reward for the block mined, transaction fees, and potential power sales<sup>(1)</sup> Average block time is 10 minutes

Time for Bitcoin system to mine a new block

Block reward based on ratio of data center's computing power to that of entire Bitcoin network Current block reward amounts to 6.25 bitcoins per block<sup>(2)</sup> Transaction fees are additional bitcoin paid to miners for confirming transactions

(1) At certain sites, Cipher can opportunistically elect to use power at data center or sell to the market

(2) The block reward is cut in half after every 210,000 blocks are mined (~every 4 years); the latest revision was in May 2020

## **Market Update**

BITCOIN PRICE \$USD<sup>(1)</sup>

#### \$35,000 **Silvergate Announces Voluntary Liquidation** \$32,500 **Coinbase Receives** \$22,197 | March 8 Wells Notice \$30,000 \$28,192 | March 22 \$27,500 **First Republic Reports** Dramatic Decline in Deposits \$25,000 \$27,591 | April 24 \$22,500 **Signature Bank Shut Down by Regulators** \$20,657 | March 12 \$20,000 **Silicon Valley Bank** \$17,500 **Announces Failure** \$20,363 | March 10 \$15,000 3/16/2023 3/31/2023 4/15/2023 4/30/2023 3/1/2023

#### IMPLICATIONS

- 1 **Bitcoin Rally Flight to Safe Haven**
- 2 Rapidly Evolving Regulatory Landscape
- 3 **Buyer's Market for Rigs**







Secure Machines While Still Cheap



# Cipher Mining Key UPDATES



#### **Data Centers Update**

**Alborz – Complete** ~\$6,747 all-in electricity cost per BTC<sup>(1)</sup>

#### **Bear & Chief - Complete** ~\$5,927 all-in electricity cost per BTC<sup>(2)</sup>

**Odessa – Completion Expected Q3 2023** ~\$7,309 all-in electricity cost per BTC<sup>(3)</sup> Capable of mining up to ~13.6 BTC daily<sup>(4)</sup>



**Rapid Scaling** Hash Rate Growth



1) Reflects electricity cost during March 2023, including taxes, customer charges, and 2021 storm surcharge; March 2023 represents the latest electricity bill received

2) Reflects combined electricity cost during March 2023, including taxes, settlement charges, and TSDP charges; March 2023 represents the latest electricity bills received

3) Reflects electricity cost during March 2023, including TDU charges and net of revenue generated from opportunistic power sales; March 2023 represents the latest electricity bills received

4) Estimated for April 2023, assumes full up-time, network hash rate of 343 EH/s and 927 bitcoins mined per day

ALBORZ

### **Operational Highlights**

Alborz

~1.3 EH/s 40 MW Operating Capacity<sup>(1)</sup>





**~\$6,747** All-in Electricity Cost per BTC<sup>(3)</sup> ~3.51 Daily BTC Mining Capacity<sup>(4)</sup>

l) Joint venture with WindHQ LLC, of which Cipher owns ~0.64 EH/s

- 2) YTD through April 2023; Joint venture with WindHQ LLC, of which Cipher owns ~157 BTC
- 3) Reflects electricity cost during March 2023, including taxes, customer charges, and 2021 storm surcharge; March 2023 represents the most recent electricity bill received

(4) Estimated for April 2023, assumes full up-time, network hash rate of 343 EH/s and 927 bitcoins mined per day

## **Operational Highlights**

**Bear & Chief** 

~0.65 EH/s 20 MW Operating Capacity<sup>(1)</sup>

~**199** BTC Mined YTD<sup>(2)</sup>

Expansion Capacity up to 270 MW<sup>(3)</sup>

**~\$5,927** All-in Electricity Cost per BTC<sup>(4)</sup> ~1.76 Daily BTC Mining Capacity<sup>(5)</sup>

Joint venture with WindHQ LLC, of which Cipher owns ~0.32 EH/s

- YTD through April 2023; Joint venture with WindHQ LLC, of which Cipher owns ~98 BTC
- 3) Represents expansion capacity up to 135 MW at each site; expansion capacity above 75 MW at each site is subject to ERCOT approval
- (4) Reflects combined electricity cost during March 2023, including taxes, settlement charges, and TSDP charges; March 2023 represents the latest electricity bills received
- (5) Estimated for April 2023, assumes full up-time, network hash rate of 343 EH/s and 927 bitcoins mined per day





# **Operational Highlights**

Odessa

~5.0 EH/s 170 MW Operating Capacity<sup>(1)</sup>



~**\$7,309** All-in Electricity Cost per BTC<sup>(2)</sup> ~13.6 Daily BTC Mining Capacity<sup>(3)</sup>



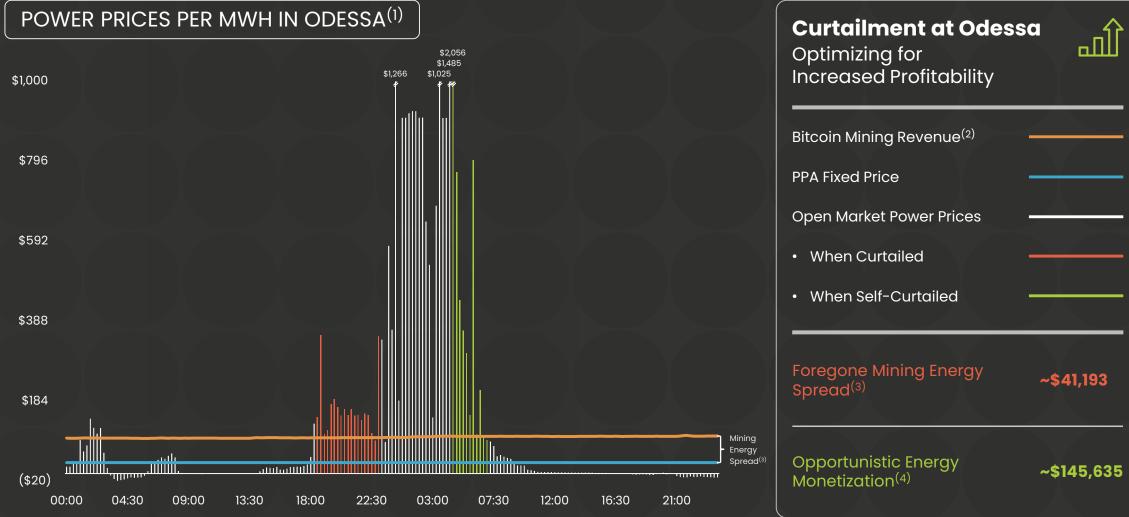


) Reflects electricity cost during March 2023, including TDU charges and net of revenue generated from opportunistic power sales; March 2023 represents the latest electricity bills received

3) Estimated for April 2023, assumes full up-time, network hash rate of 343 EH/s and 927 bitcoins mined per day

(4) Reflects Canaan A1346 mining rigs for available capacity

### **Optimization Case Study**



Represents average 15-minute interval historical ERCOT OECCS CC2 prices from 03/28/23 through 03/29/23

) Represents average 15-minute interval historical Bitcoin network economics from 03/28/23 through 03/29/23, assuming machine efficiency of 31.9 J/TH/s

) Represents bitcoin mining revenue less direct energy expenses; notably, excludes other operating expenses associated with bitcoin mining

) Incremental profits in excess of Mining Energy Spread



# Financial Update

#### Consolidated Balance Sheets



		rch 31, 2023 inaudited)	Decer	mber 31, 2022
ASSETS				
Current assets				
Cash and cash equivalents	\$	3,922	\$	11,927
Accounts receivable		281		98
Receivables, related party		1,291		1,102
Prepaid expenses and other current assets		4,279		7,254
Bitcoin		9,576		6,283
Derivative asset		17,129		21,071
Total current assets		36,478		47,735
Property and equipment, net		263,027		191,784
Deposits on equipment		1,143		73,018
Investment in equity investees		34,529		37,478
Derivative asset		54,901		45,631
Operating lease right-of-use asset		4,865		5,087
Security deposits		17,742		17,730
Total assets	\$	412,685	\$	418,463
LIABILITIES AND STOCKHOLDERS' EQUITY	Ψ	112,000	Ψ	
Current liabilities				
Accounts payable	\$	10,667	\$	14,286
Accounts payable, related party	Ψ	1,554	Ψ	3,083
Accrued expenses and other current liabilities		17,341		19,353
Finance lease liability, current portion		2,638		2,567
Operating lease liability, current portion		1,058		1,030
Warrant liability		44		7
Total current liabilities		33,302		40.326
Asset retirement obligation		17,110		16,682
Finance lease liability		11,542		12,229
Operating lease liability		4,218		4,494
Deferred tax liability		1,893		1,840
Total liabilities		68,065		75,571
Commitments and contingencies ( <i>Note 12</i> )		08,005		/3,3/1
Stockholders' equity				
Preferred stock, \$0.001 par value; 10,000,000 shares authorized, none issued and outstanding				
as of March 31, 2023 and December 31, 2022		_		_
Common stock, \$0.001 par value, 500,000,000 shares authorized, 253,050,088 and		-		-
251,095,305 shares issued as of March 31, 2023 and December 31, 2022, respectively, and				
248,906,007 and 247,551,958 shares outstanding as of March 31, 2023 and December 31,				
2022, respectively		253		251
Additional paid-in capital		462,181		453,854
Accumulated deficit		(117,810)		(111,209)
Treasury stock, at par, 4,144,081 and 3,543,347 shares at March 31, 2023 and December 31,		(117,010)		(111,20))
2022, respectively		(4)		(4)
Total stockholders' equity		344,620		342,892
Total liabilities and stockholders' equity	\$	412,685	\$	418,463
	<u> </u>		-	

#### Consolidated Statement of Operations



	]	Three Months Ended March 3					
		2023		2022			
Revenue - bitcoin mining	\$	21,895	\$	-			
Costs and operating expenses (income)							
Cost of revenue		8,141		-			
General and administrative		17,420		17,390			
Depreciation		11,655		7			
Change in fair value of derivative asset		(5,328)		-			
Power sales		(98)		-			
Equity in losses of equity investees		750		153			
Realized gain on sale of bitcoin		(4,021)		-			
Impairment of bitcoin		1,805		4			
Other gains		(2,260)		-			
Total costs and operating expenses		28,064		17,554			
Operating loss		(6,169)	_	(17,554)			
Other income (expense)							
Interest income		76		7			
Interest expense		(401)		-			
Change in fair value of warrant liability		(37)		48			
Total other income (expense)		(362)	_	55			
Loss before taxes		(6,531)		(17,499)			
Current income tax expense		(17)					
Deferred income tax expense		(53)					
Total income tax expense		(70)		-			
Net loss	\$	(6,601)	\$	(17,499)			
	<u>-</u>	<u> </u>	<u>.</u>				
Net loss per share - basic and diluted	<u>\$</u>	(0.03)	<u>\$</u>	(0.07)			
Weighted average shares outstanding - basic and diluted		248,654,082	_	250,174,255			

#### **Non-GAAP Measures**

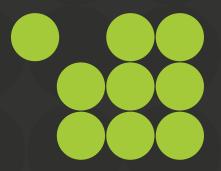
#### The following is a reconciliation of our non-GAAP loss from operations, which excludes the impact of

- i. depreciation and amortization
- ii. non-cash change in fair value of our derivative asset
- iii. share-based compensation expense
- iv. nonrecurring gains, to its most directly comparable GAAP measure for the periods indicated:

	Three Months Ended March 31,									
		2023		2022						
Reconciliation of non-GAAP income (loss) from										
operations:										
Operating loss	\$	(6,169)	\$	(17,554)						
Depreciation and amortization		11,877		7						
Change in fair value of derivative asset		(5,328)		-						
Share-based compensation expense		8,810		9,514						
Other gains - nonrecurring		(2,254)								
Non-GAAP income (loss) from operations	\$	6,936	\$	(8,033)						

The following are reconciliations of our non-GAAP net income (loss) and non-GAAP basic and diluted net income (loss) per share, in each case excluding the impact of (i) depreciation and amortization, (ii) the non-cash change in the fair value of our derivative asset, (iii) share-based compensation expense, (iv) nonrecurring gains, (v) the non-cash change in the fair value of our warrant liability and (vi) deferred income tax expense, to the most directly comparable GAAP measures for the periods indicated:

	Three Months Ended March 31,						
		2023		2022			
Reconciliation of non-GAAP net income (loss):							
Net loss	\$	(6,601)	\$	(17,499)			
Non-cash adjustments to net loss:							
Depreciation and amortization		11,877		7			
Change in fair value of derivative asset		(5,328)		-			
Share-based compensation expense		8,810		9,514			
Other gains - nonrecurring		(2,254)		-			
Change in fair value of warrant liability		(37)		48			
Deferred income tax expense		(53)					
Total non-cash adjustments to net loss		13,015		9,569			
Non-GAAP net income (loss)	\$	6,414	<u>\$</u>	(7,930)			
Reconciliation of non-GAAP basic and diluted net income							
(loss) per share:							
Basic and diluted net loss per share	\$	(0.03)	\$	(0.07)			
Depreciation and amortization (per share)		0.05		-			
Change in fair value of derivative asset (per share)		(0.02)		-			
Share-based compensation expense (per share)		0.04		0.04			
Other gains - nonrecurring (per share)		(0.01)		-			
Change in fair value of warrant liability (per share)		-		-			
Deferred income tax expense (per share)		-		-			
Non-GAAP basic and diluted net income (loss) per share	\$	0.03	\$	(0.03)			



# Appendix

## Statements of Changes in Stockholders' Equity (Deficit)

#### Three Months Ended March 31, 2023

	Common	Stock		A	dditional	Α	ccumulated	Treasury Stock			Total																									
	Shares	Amount		es Amount		Paid-in Capital		Paid-in Capital		nount Paid-in Capital Deficit Shares Amoun		Paid-in Capital Deficit		Deficit Shares		Paid-in Capital Deficit		Paid-in Capital Def		Paid-in Capital Deficit Shares Amount		eficit Shares		Shares		Amount	Stoc	kholders' Equity								
Balance as of January 1, 2023	251,095,305	\$	251	\$	453,854	\$	(111,209)	(3,543,347)	\$	(4)	\$	342,892																								
Delivery of common stock underlying restricted stock																																				
units, net of shares settled for tax withholding settlement	1,954,783		2		(483)		-	(600,734)		-		(481)																								
Share-based compensation	-		-		8,810		-	-		-		8,810																								
Net loss	_		_		_		(6,601)			-		(6,601)																								
Balance as of March 31, 2023	253,050,088	\$	253	\$	462,181	\$	(117,810)	(4,144,081)	\$	<u>(4</u> )	\$	344,620																								

#### Three Months Ended March 31, 2022

	Common	Stock		Additional Accumulated Treasury Stock				Total				
	Shares	A	mount	Pai	d-in Capital		Deficit	Shares	Amou	nt	Stoc	kholders' Equity
Balance as of January 1, 2022	252,131,679	\$	252	\$	425,438	\$	(72,156)	(2,852,259)	\$	(3)	\$	353,531
Delivery of common stock underlying restricted stock												
units, net of shares settled for tax withholding settlement	1,554,064		2		(3,053)		-	(659,231)		(1)		(3,052)
Warrants exercised	20		-		-		-	-		-		-
Share-based compensation	-		-		9,514		-	-		-		9,514
Net loss							(17,499)	<u>-</u>				(17,499)
Balance as of March 31, 2022	253,685,763	\$	254	\$	431,899	\$	<u>(89,655</u> )	(3,511,490)	\$	(4)	\$	342,494

#### Consolidated Statement of Cash Flows



	Three Months Ended March 31,							
		2023		2022				
Cash flows from operating activities	¢	(( (01)	¢	(17 400)				
Net loss	\$	(6,601)	\$	(17,499)				
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		11 (55		7				
Depreciation		11,655		7				
Amortization of operating right-of-use asset		222		140				
Share-based compensation		8,810		9,514				
Equity in losses of equity investees Impairment of bitcoin		750 1.805		153				
		- ,		4				
Non-cash lease expense Deferred income taxes		401		-				
		53		-				
Bitcoin received as payment for services		(21,717)		-				
Change in fair value of derivative asset		(5,328)		-				
Change in fair value of warrant liability		37		(48)				
Realized gain on sale of bitcoin		(4,021)		-				
Changes in assets and liabilities:		20.050						
Proceeds from sale of bitcoin		20,958		-				
Accounts receivable		(183)		-				
Receivables, related party		(189)		-				
Prepaid expenses and other current assets		2,975		2,288				
Security deposits		(12)		(1,010)				
Accounts payable		2,913		120				
Accounts payable, related party		(1,529)		-				
Accrued expenses and other current liabilities		65		2,904				
Lease liabilities		(248)		106				
Net cash provided by (used in) operating activities		10,816		(3,321)				
Cash flows from investing activities								
Deposits on equipment		(1,106)		(96,914)				
Purchases of property and equipment		(17,947)		(7,059)				
Capital distributions from equity investees		3,807		-				
Investment in equity investees		(3,094)		-				
Net cash used in investing activities		(18,340)		(103,973)				
Cash flows from financing activities								
Repurchase of common shares to pay employee withholding taxes		(481)		(3,052)				
Net cash used in financing activities		(481)		(3,052)				
Net decrease in cash and cash equivalents		(8,005)		(110,346)				
Cash and cash equivalents, beginning of the period		11,927		209,841				
Cash and cash equivalents, end of the period	<u>\$</u>	3,922	<u>\$</u>	99,495				
Supplemental disclosure of noncash investing and financing activities								
Reclassification of deposits on equipment to property and equipment	\$	71,533	\$	-				
Property and equipment purchases in accounts payable, accounts payable, related party and								
accrued expenses	\$	5,940	\$	3,003				
Equity method investment acquired for non-cash consideration	\$	1,925	\$	7,118				
Finance lease costs in accrued expenses	\$	1,017	\$	-				
Deposits on equipment in accounts payable and accounts payable, related party	\$	691	\$	2,511				
Bitcoin received from equity investees	\$	317	\$	195				
Right-of-use asset obtained in exchange for operating lease liability	\$	-	\$	5,859				
Investment in equity investees in accrued expenses	\$	-	\$	428				
Reclassification of deferred investment costs to investment in equity investees	\$	-	\$	174				